



Junior Technical Sales Manager (full-time, f/m/d)



delfort

creative collaboration

WATTENS - AUSTRIA - FULL-TIME

We are the world's leading company in functional papers. Push yourself to the next level with our philosophy of creative collaboration. Join our global family and be part of our next chapter.

Your tasks

After an in-depth introduction phase you will take over responsibility for:

- Driving customer projects towards optimal implementation, acting as key contact between customers and internal departments – R&D, quality assurance and production.
- Delivery of delfort's battery separator product presentations (incl. technical data analysis, preparation) to prospective customers, supporting sales and business development thereof.
- Independent and direct handling of customer communication.
- Portfolio management, documentation, and reporting.

Your experience

- Technical degree (Masters degree or diploma) in electro-chemical/chemical/electrical engineering with first work/internship experience.
- Experience in battery cell or component development / manufacturing and experience in cell testing and data evaluation would be advantageous.
- Convincing business acumen with excellent presentation and communication skills.
- Very good command of the English language. German skills desired, but not mandatory.
- Customer orientation, structured working practices, dedication, flexibility, and willingness to learn.
- Readiness to travel internationally (up to 25%).

Your benefits

- An interesting job with a high degree of personal responsibility as well as opportunities for personal growth in a successful international company.
- A minimum gross yearly salary of € 39.366,18 according to the collective bargaining agreement for the Austrian paper industry. Your actual salary will be agreed upon, in line with your qualifications and experience.
- Flexible working hours, a performance-related bonus, various attractive social benefits as well as training opportunities and a company apartment, if needed, are also part of our offer.

We have exciting plans for our future and offer fascinating areas of responsibility at an international successful group of companies. If you are willing to be actively involved in the further development of delfort, we are looking forward to receive your complete application documents.

Your contact

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