

Junior Developer

Vienna/Klagenfurt, Austria or Remote • Engineering • Full Time/Part Time

Well-capitalised early stage start-up seeks extremely motivated Junior Frontend Developer to support our growing engineering team in pioneering the way sales and marketing teams execute and apply processes. Kickscale builds a leading SaaS platform that helps sales teams to access and build best in class sales processes that deliver more sales meetings and revenue.

If you are passionate about developing software and finding solutions to problems through agility, we want to talk with you! You will be a key contributor to the development of our product, and support the engineering team in delivering high quality frontend features and functionalities.

Expect talented, motivated, intense, and interesting co-workers.

Technical Requirements:

- Completed or ongoing technical education (Informatik or similar)
- Experience with javascript/typescript
- Should be familiar with agile development

Technical Nice to Have's:

- Experience with frontend frameworks (React, angular, vue.js)
- Experience with testing libraries(Jest, Enzyme)
- Experience with state management libraries (Redux, Recoil)

Desired Personality Traits:

- Flexible
- Communicative
- Effective in a fast paced environment with fast changing requirements
- Eager to learn and grow with project

The Kickscale Team

You'll be joining a young and dynamic team that is passionate about building great software and quickly iterating on ideas and work to provide customers with improved experiences. We constantly challenge each other to improve, by asking difficult questions and pushing personal and professional growth. The development team is focused on building new features and maintaining them, as well as testing the current SaaS platform.



About Kickscale

Kickscale emerged as a company based on a problem that most B2B tech start-ups experienced. We had to identify what works best for sales pipeline generation and what activities lead to revenue generation. Based on the approaches we learned at the famous American startup incubator Y Combinator the processes that lead to revenue.

The implementation and definition of this outstanding process took us over two years. Afterwards, we recognized that the process works, but we need something to scale, guide and coach new team members and later analyse those activities, as well as set-up and organise the sales meetings generated out of these processes more efficiently. We have founded Kickscale to offer a SaaS Platform including sales processes (= playbooks) of the best teams in the world. Our team of experts helps leading companies to help them generate more business, track the outcome of their sales meetings and focus on activities which lead to pipeline generation and revenue growth.





More about our Benefits

Whether you work collocated with the team members or in a remote team, our colleagues (or better said friends) and company culture are highly collaborative, supportive and yes - FUN! To enhance your work experience we offer a fantastic benefit: you can individually choose if you want to work from our beautiful office in Vienna or simply from your cosy home. Flexibility is our highest priority!