



AVL is the world's largest independent company for development, simulation and testing in the automotive industry, and in other sectors. As a global technology leader, AVL provides concepts, solutions and methodologies in the fields of e-mobility, ADAS and autonomous driving, vehicle integration, digitalization, virtualization, Big Data, and much more.

Junior Solutions Engineer Fuel Cell (SO) f/m/d Instrumentation & Test Systems (ITS)

The SO is responsible for creating solutions and quotations on packages of equipment and services that meets the customer's specified requirements and ensure that the cost calculated is accurate. Coordination of inputs by technical experts and overall risk analysis are a vital part of the work.

YOUR RESPONSIBILITIES:

- Creating solutions / quotations that meets the customer's specified requirements and ensure that the cost calculated is accurate
- Take an active role during pre-sales phase by giving technical presentations to the customers and working actively with the customer during specification phase
- Supporting the Sales Team and the customer during the sales phase to define an optimum solution to the customer's test requirements.
- Assemble an overall solution proposal and capturing that in a Table Top Drawing (TTD)
- Calculation of cost of materials and manpower and consolidate that in an offer
- Create the technical quotation documentation with a first estimated time frame
- Support the Key Account Manager in risk analysis, presentations and negotiations
- After customer order, explain to Project Team the detailed scope of the delivery
- Manage the internal clearing point for new customer opportunities

YOUR PROFILE:

- Degree in mechanical or electrical engineering
- Experience in fuel cell development or respective test systems are an advantage
- Knowledge in planning, prioritizing, estimating costs, timelines, risks assessments is beneficial
- Interest in a role with customer contact
- First experiences in automotive testing methods, control and measurement technologies
- Able to travel internationally

WE OFFER:

- Home Office
- Flexitime Regulation
- Canteen
- Award-winning Training Programs
- Health Management
- Parental Leave Management (Maternity/Paternity Protection & Educational Leave)

Annual Remuneration: Due to the Austrian Equal Treatment Act we are obligated to state the annual gross remuneration (full-time) for this position as a basis for negotiation: €49,000.00. We will, in any case, offer market-conforming payment taking qualifications and professional experience into account.

Please apply: online at jobs.avl.com or via mail to yvonne.zettel@avl.com