



Since our beginning in 2014 as a spin-off from a global technology company, we have been advancing smart surface systems (heaters, sensors and ECUs) based on our own, cutting-edge technology. Despite its young age, ATT offers a whole range of unique high-tech solutions and is a series supplier in the areas of Automotive, Aerospace, Railway, Building Technology and Industry. For our further expansion and improvement of our market position we are looking for a

## SALES MANAGER

### Your Tasks

- Acquisition of new clients for our Smart Surface Systems product range
- Generation of customer contacts at fairs, conferences and through other marketing channels
- Keep track of all leads using our CRM system
- Regular travelling for acquisition and relationship management purposes
- Close cooperation with Program Management, Engineering and Product Development teams
- Sales planning and controlling

### Your Profile

- Educational background in engineering / technology or economics / business
- Enthusiasm for selling innovative and unique solutions across several industries
- Self-motivation, ability to work independently
- Very good communication and negotiation skills
- Very good command of German and English
- Experience in selling technically demanding solutions is desired
- Market expertise in Automotive, Aerospace, Railway, Building Technology or Industry is advantageous
- Driver's license

### Our Offer

- Exciting work environment - share our passion for high-tech innovation and cutting-edge technologies
- Unique team spirit, open corporate culture with flat hierarchy
- Attractive location in Styria, Austria's industrial heart and one of Europe's most innovative regions
- Excellent individual development opportunities

Your performance is remunerated with an attractive and market-compliant salary. The position is subject to the Collective Agreement for Employees in the Metal Trade (Kollektivvertrag für Angestellte Metallgewerbe) and we provide a minimum salary of 50,000.- Euro gross per year. Naturally, we offer an overpayment based on your previous experience and qualifications.

Does our offer sound interesting? If so, we look forward to receiving your complete application and the opportunity to discuss further details in person.

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