



Junior Virtual Sales Engineer (m/f/d)

In the last 2 years, the virtual interaction with our customers has grown faster than ever. It is becoming a pre-requisite to interaction and guide customers over our online channels. More than this, we aim to increase our demand for NXP products via these channels and grow our sales while working jointly with our distributors and partners.

NXP Global Sales and Marketing (GSM) is the go-to-market organization for our business units. Within GSM, our technical sales and applications engineering employees are the perfect mix of skilled engineer and product enthusiast.

Responsibilities:

- You will have complete ownership of following with customers via online channels and support them to find the right offer from NXP portfolio for their application.
- Your goals will be focused on identifying new projects and crafting new solutions using NXP products to solve the customers challenges. You will be responsible for building trustworthy relationships with your customers by offering real-time business and technical support to their needs. Real time support and offering value based solutions to customer problems will ultimately lead you to contributing to our collective goal of growing NXP's revenue within these accounts/regions.
- In the area of specialization, in a critical technology category such as Microcontrollers, Applications Processors, Wireless, Security, or Security. You will develop a tight relationship with the business line for their critical technology focal areas as a means of extra technical guidance and support.
- You will develop specific expertise to coordinate the solution proposal to customers from different countries. This will be in alignment with regional teams.
- You will aid the regional teams in the identification of new projects at their customers and work with them to propose a value based technical solution to their customer's needs.

Requirements:

- Bachelor/Master/PhD in Electrical/ Computer Science/Computer Engineering or similar
- Knowledge in one of the areas such as embedded processing, analog, wireless communications, security or Software.
- Passion for building business skillset while also furthering your technical expertise.
- Passion to win, enthusiastic and self-motivated personality
- Excellent English oral and written communication skills
- Excellent time-management, problem-solving, communication and organization skills

At NXP in Austria, we are proud to have received the **Leading Employer Award 2020, 2021 & 2022**, which is presented exclusively only to the **top 1% of employers** in Austria.

If you are interested, please apply [online](#). If you have any questions, please send an email to florian.langer@nxp.com

